



# FACILITY MANAGEMENT

**FACILITY  
MANAGEMENT**

EXHIBITION EUROPE

FRANKFURT AM MAIN 7-9 March **2006**



HOSTED BY: GEFMA DEUTSCHER VERBAND  
FÜR FACILITY MANAGEMENT

## Take advantage and register today!

EuroFM



**GEFMA**  
Deutscher Verband  
für Facility Management e.V.

**IFMA**  
International Facility Management Association

Publication Partners:



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In the name of EuroFM, IFMA and GEFMA we wish you successful days in Frankfurt. Get fascinated by the offered spectrum of ideas and solutions of a professional integrated facility management concept – as comprehensive as never before, but still concentrated and concised.



**Lionel Prodger**  
Chairman Euro FM



**Marla Wunderlich**  
Associate Director of  
Event Management  
IFMA

## A word of welcome from EuroFM and IFMA

The European Facility Management Conference unites industry leaders and practitioners with a focus on the issues facing the FM profession in Europe. Organized by the European Facility Management Network (EuroFM), the International Facility Management Association (IFMA) and the German Facility Management Association (GEFMA), the conference welcomes facility managers and workplace professionals from all walks of life, from all corners of the world.

The conference and workshops address the changing dynamics of facility management globally, providing an all-encompassing educational and networking event. Interaction with leading facility professionals from Europe and compelling discussions on the different international views of facility management provide the best practice solutions that are the foundation of the daily work needs of the participants. In two days, attendees will learn more about the industry, the workplace and their capabilities than they ever thought possible.

Held in conjunction with the FACILITY MANAGEMENT Exhibition Europe, EFMC also provides attendees the opportunity to explore the latest FM products and services from leading companies throughout Europe.

Lionel Prodger  
Chairman Euro FM

Marla Wunderlich  
Associate Director of Event Management IFMA



**Otto Kajetan Weixler**  
Chairman GEFMA

## A word of welcome from GEFMA

The FACILITY MANAGEMENT Exhibition and the European Facility Management Conference have taken on the job of demonstrating the great diversity of the facility management industry and of introducing the efficiency of this sector to the public in 2006.

A conference committee with members from all over the world has succeeded in the balancing act of putting together a multifaceted programme with new ideas and proven experience. The FACILITY MANAGEMENT shows the various aspects of the industry and offers visitors of the conference the opportunity to find out what is new, compare methods etc. Exhibition and Conference will come up with a wide range of issues for the attendees to think about and put into practice.

GEFMA will also be involved in the conference and exhibition in order to make its contribution to added value and company culture for the use of the industry and all facility managers. We are confident that this conference will create support in process and life-cycle oriented thinking and in the indispensable partnership between clients and contractors far beyond the knowledge transfer.

Otto Kajetan Weixler  
Chairman, Executive Board GEFMA e.V.

# Exhibition and Conference

The FACILITY MANAGEMENT 2006 with its exhibition and conference provides not only the perfect opportunity to compare ideas and offers but also the opportunity to find the best individual solution for of a professional integrated facility management concept at one single market place.



## **Broaden your vision consider new possibilities and exchange viewpoints at the FACILITY MANAGEMENT 2006**

### **European Facility Management Conference (EFMC):**

In different sessions leading European FM professionals will present different international views of Facility Management. The conference lectures are held in German and English and will be translated simultaneously. Participants of the European Facility Management Conference have free access to the sessions of the Research Symposium.

### **Research Symposium**

The Research Symposium, integral part of the main conference, will be held parallel to the EFMC and can be booked separately by day or in combination with the EFMC Conference.

### **Poster Presentation**

The poster presentation for the European FM Award will take place in the exhibition area.

### **FACILITY MANAGEMENT Exhibition**

With more than 150 exhibitors presenting their FM-products and services covering every aspect of the operation of buildings the FACILITY MANAGEMENT Exhibition opens the door to a world of opportunities to you. It's the largest and most comprehensive exhibition in Germany focussing on Facility Management – and it's the most efficient and effective way for you to see, learn about and compare the latest products, services and technologies.

At the forum situated in the exhibition hall will be vendor presentations, keynotes and panel discussions on five current topics defined and guided by members of the exhibitors' advisory board.

- Industrial FM
- Public Private Partnership
- Asset Management
- Health Care
- Workplace

**Conference participants have free admission to the exhibition, Opening Session and Welcome Reception**

## Monday, 6 March 2006

18:00 – 19:30  
**Welcome Reception**

## Tuesday, 7 March 2006

9:00 – 10:00  
**Plenary Session**

### Dayticket Tuesday

### Research Symposium

11:00 – 12:30  
**Dealing with Sustainability**

11:00 – 12:30  
**FM Challenges in Europe**

09:00 – 10:30  
**Usability of Workplaces**

11:00 – 12:30  
**FM in Healthcare**

LUNCHBREAK 12:30 – 14:00

14:00 – 15:30  
**Controlling and Optimization  
of FM Processes**

14:00 – 15:30  
**PPP and FM**

14:00 – 15:30  
**Community-based FM**

16:00 – 17:30  
**Risk Management**

16:00 – 17:30  
**FM Developments in Public  
Buildings and Organizations**

16:00 – 17:30  
**European Facilities  
Management Futures**

17:30 – 23:00  
**Exhibitors Evening/Get Together**

## Wednesday, 8 March 2006

### Dayticket Wednesday

### Research Symposium

09:00 – 12:30  
**Technology**

09:00 – 10:30  
**Managing Workplace & Space**

09:00 – 10:30  
**Developing FM Processes**

11:00 – 12:30  
**Long-term Space Planning**

11:00 – 12:30  
**Service Excellence in FM**

LUNCHBREAK 12:30 – 14:00

14:00 – 15:30 Uhr  
**Sourcing**

14:00 – 15:30  
**Quality in Services**

14:00 – 15:30  
**FM Markets**

16:00 – 17:30 Uhr  
**Education**

16:00 – 17:30  
**Performance:  
Management & Measurement**

14:00 – 15:30  
**Postgraduate workshop**

18:30 – 23:00  
**Gala Dinner**

# Conference Program Tuesday

Tuesday 7 March 2006

## Dealing with Sustainability

Sessionchair:

Albert Pilger, Pilger Facility Management GmbH, Graz, Austria

- 11:00 The Facility Managers Role in Sustainable Facility Management**  
Christopher Hodges, Facility Engineering Associates, Fairfax, Virginia, USA
- 11:30 Environmental & Business Survival. The 2 can co-exist**  
Todd Wilkening, Ridgeview Medical Center, Waconia, Carver, USA
- 12:00 Transforming sustainability costs to business in property management**  
Seppo Junnila, Helsinki University of Technology, tkk, Finland

LUNCHBREAK 12:30 – 14:00

## Controlling and Optimisation of FM-Processes

Sessionchair:

Stan Mitchell, ARK e-management Limited, Doune, U.K.

- 14:00 DB Services – output-oriented system service for the DB AG (g)**  
Ralph-Peter Hänisch, DB Services Nordost GmbH, Berlin, Germany
- 14:30 Benchmarking the central government; a learning process**  
Ellen Viergever, FMWEB, DEN HAAG, the Netherlands
- 15:00 Building the Business Case for Your Workplace Management Technology Investment**  
David Karpook, TRIRIGA, Escondido, CA, USA

COFFEEBREAK 15:30 – 16:00

## Risk Management

Sessionchair:

Lionel Prodders, ARK e-management Ltd., London, U.K.

- 16:00 Operator responsibility in the practice of technical building safety (g)**  
Christoph Sinder, Deutsche Montan Technologie GmbH, Essen, Germany
- 16:30 Risk Management within the Facility Management sector – Aspects, Assessment, Activities –**  
Frank Ströhlein, Dr. Michael Taeger & Partner Ges. für Top Management Beratung mbH, Hannover, Germany
- 17:00 Risk Management and Disaster Recovery Plan – The Facilities Management perspective**  
Hari Prasad Hegde, WIPRO Technologies, Bangalore, India

## FM Challenges in Europe

Sessionchair:

Helena Ohlsson, Coor Service Management, Mölndal, Sweden

- 11:00 Growing cultures - making international FM work**  
Dave Wilson, Mace Macro, London, UK
- 11:30 Challenges, possibilities and limitations of present and future European Standards in Facility Management**  
ir. Jappe van der Zwan, Dutch Standard Bureau CEN, The Netherlands.
- 12:00 PFI through Europe. A customized model?**  
David Martinez, 3g-office, Madrid, Spain

LUNCHBREAK 12:30 – 14:00

## PPP and Facility Management

Sessionchair:

Martin Gräber, Forum Verlag Herkert GmbH, Merching, Germany

- 14:00 Public Private Partnership: The case study of the new HQ of the Carinthian Government, Klagenfurt, Austria (g)**  
Karl Friedl, Bene Consulting COD GmbH, Waidhofen/Ybbs, Austria
- 14:30 FM within the specification of a PPP-Project (g)**  
Albert MM PILGER, CFM, Pilger Facility Management, GRAZ, Austria
- 15:00 Cost optimisation through the observation of life cycles in PPP-projects (g)**  
Gert Wolfgang Riegel, HSG Technischer Service GmbH, Neu-Isenburg, Germany

COFFEEBREAK 15:30 – 16:00

## FM Developments in public buildings and organizations

Sessionchair:

Wolfgang Inderwies, HOCHTIEF Gebäude Management GmbH & Co.oHG, München, Germany

- 16:00 Public Real Estate Management in the Defence Sector (g)**  
Katrin Fischer, Bauhaus-Universität Weimar, Weimar, Germany
- 16:30 Key success factors of private venue management - innovative service solutions for event locations (g)**  
Sally Julian Rothholz, Gegenbauer Location Management und Services GmbH, Berlin, Germany
- 17:00 Alternatives of Outsourcing of Facility Management: Procurement, Subsidiary Company or Partnership (g)**  
Ernst-Walter Lipka, Berliner Verkehrsbetriebe AöR, Berlin, Germany



## Wednesday 8 March

### Data Technology

Sessionchair:

Prof. Dr. Michael May,  
FHTW Fachhochschule für Technik u. Wirtschaft Berlin,  
Germany

Dr. Joachim Hohmann,  
Consultants Circle, Bensheim, Germany

**09:00 Data management and exploitation in FM**  
Anne Tolman, VTT Technical Research Centre  
of Finland, Oulu, Finland

**09:30 Maintenance planning with standard software (g)**  
Nicolas Leiser, DCS GmbH, Kleinostheim,  
Germany

**10:00 Open. FMgate - CAFM goes Open Source**  
Falk Keller, 2kSystems, Berlin, Germany

COFFEEBREAK 10:30 – 11:00

**11:00 A standardized Methodology to Select and Implement CAFM (Computer Aided Facility Management)**  
Joachim Hohmann, Consultants Circle,  
Bensheim, Germany

**11:30 Successful strategies for the implementation and use of CAFM systems in small and medium-sized enterprises**  
Helmut Alde, FHS KufsteinTirol, Kufstein,  
Germany

**12:00 Management information for strategic facilities management**  
Joachim Meier, IC information company, Pratteln,  
Switzerland

LUNCHBREAK 12:30 – 14:00

### Sourcing

Sessionchair:

Prof. Dr. Ulrich Bogenstätter, FH Fachhochschule  
Nürtingen, Geislingen, Germany

**14:00 FM Outsourcing in an international industrial enterprise (g)**  
Martin Hess, IBM Deutschland, Berlin, Germany

**14:30 Factors for success in energy contracting – the new GEFMA-guideline 540**  
Jürgen Nitschke, Fachhochschule Nürnberg,  
Germany

**15:00 Efficiency increases in the industrial facility management segment**  
Klaus Naumann, Infraser GmbH & Co Höchst KG,  
Frankfurt am Main, Germany

COFFEEBREAK 15:30 – 16:00

### Education

Sessionchair:

Prof. Thomas Wehrmüller, Hochschule Wädenswil,  
Switzerland

**16:00 Revised Competence Profile for Institutions of Higher Professional FM-education in The Netherlands**  
Marco van den Ende, Hanze University Groningen,  
Groningen, The Netherlands

**16:30 POst Experience Training and Development Needs in Facilities Management**  
Phil Askham, Sheffield Hallam University,  
Sheffield, UK

**17:00 Next Generation FM-Award: The best of the poster gallery**  
Thomas Madritsch, FH Kufstein, Chairman of the  
education group of EuroFM, Switzerland

### Managing Workplace & Space

Sessionchair:

Prof. Stephan Zinser, iafoB Zürich – Stuttgart,  
Institut für Arbeitsforschung und Organisations-  
beratung, Nürtingen, Germany

**09:00 Strategic choices for facility managers: taking a U-turn**  
Arno Schartman, Bloemenveiling Aalsmeer,  
Aalsmeer, The Netherlands

**09:30 The generic office**  
Germain Verbeemen, WICE Consulting,  
Lummen, België

**10:00 Network Office**  
Toni Piskac, Vitra, Weil am Rhein, Germany

COFFEEBREAK 10:30 – 11:00

### Long-term space planning

Sessionchair:

Hessel van Minnen, Dade Behring Marburg GmbH,  
Marburg, Germany

**11:00 Facilities Capital Planning: How it Impacts Your Corporate Mission**  
Lisa Raffin, VFA, Inc., Boston, USA

**11:30 Building long term flexibility**  
Rob Teunissen, coAx, The Hague, Netherlands

**12:00 Improvements of organisational efficiency and effectiveness applying NetScan; a Web-based organisational analysis tool**  
Sven Wingerter, Eurocres Consulting GmbH,  
Berlin, Germany

LUNCHBREAK 12:30 – 14:00

### Quality in Services

Sessionchair:

Wim Jansen, Ministerie Van Verkeer, En Waterstaat,  
Ex den Haag, Netherlands

**14:00 The Enterprise Board Game - implementing the European Foundation for Quality Management Business Model**  
Jeremy Campbell, United Utilities PLC,  
Merseyside, U.K.

**14:30 Quality assurance of FM-services as the basis for success in customer relationships (g)**  
Bernd Hanke, Deutsche Telekom Immobilien  
und Service GmbH, Münster, Germany

**15:00 Rest, Regularity and puRity; Facility services for primary education**  
Helena Hoogendijk, FM Innovation, Wageningen,  
The Netherlands

COFFEEBREAK 15:30 – 16:00

### Performance: Management and Measurement

Sessionchair:

Preben Gramstrup, Nykredit Ejendomme A/S,  
Kopenhagen, Denmark

**16:00 Creating the FM Annual Report**  
Jennifer Wickwire, AIA, MBA, IFMA, Teradyne,  
Inc., Agoura Hills, California, USA

**16:30 Benchmarking - Cost Drivers and Parameters for Comparisons**  
Mariantonietta Lisena, IFMA Italia, Milano, Italy

**17:00 Performance Management Model for Facility Management in Health Care Facilities**  
Mathieu J.G.M. Bronneberg, FM Innovation,  
Amersfoort, The Netherlands

# Program Research Symposium

Tuesday, March 7<sup>th</sup> 2006

Wednesday, March 8<sup>th</sup> 2006

**8:40: Welcome and introduction**

Professor Keith Alexander, University of Salford, UK –  
Chairman of EuroFM Research Network Group

**Opening address**

Prof. Dr. Kunibert Lennerts, Universität Karlsruhe (TH), Karlsruhe,  
Germany Chairman of the Scientific Committee of the EFMC 2006

**09:00 – 10:30: Usability of Workplaces**

**Chair:**

Professor Emeritus Jan Åke Granath,  
Chalmers Univ. of Technology, Göteborg, Sweden  
Visiting Professor, Hong Kong Polytechnic University, HK

**Participants:**

Prof. Göran Lindahl, Chalmers University of Technology, Sweden  
Dr. Michael Fenker, School of Architecture Paris-La-Villette, France  
Geir Hansen, NTNU, Trondheim, Norway

**Papers:**

**»A theoretical reflection on the practice of designing for usability«**

Professor Emeritus Jan Åke Granath,  
Chalmers Univ. of Technology, Göteborg, Sweden  
Professor Keith Alexander, University of Salford, UK

COFFEEBREAK 10:30 – 11:00

**11:00 – 12:30: FM in Healthcare**

**Chair:**

Prof. Dr. Kunibert Lennerts, Universität Karlsruhe (TH), Karlsruhe,  
Germany

**Participants:**

Professor Svein Bjoerberg, NTNU, Trondheim, Norway  
Inga Malmquist, Chalmers University, Gothenburg, Sweden  
Jochen Abel, Universität Karlsruhe (TH), Karlsruhe, Germany

**Papers:**

**»A new method for the fast identification of savings potentials in FM in healthcare«**

Prof. Dr. Kunibert Lennerts, Universität Karlsruhe (TH), Karlsruhe,  
Germany  
Jochen Abel, Universität Karlsruhe (TH), Karlsruhe, Germany

LUNCHBREAK 12:30 – 14:00

**14:00 – 15:30: Community-based FM**

**Chair:**

Professor Keith Alexander, University of Salford, UK

**Participants:**

Professor Silvano Curcio, TEROTEC, Rome, Italy  
Martin Brown, 4FM, Manchester, UK  
Dr. Chris Heywood, University of Melbourne, Australia

**Papers:**

**»Relating physical and service performance in local government community facilities – implications for resource allocation«**

Nicola Brackertz, Institute for Social Research, Swinburne  
University of Technology, Hawthorn, Victoria, Australia

COFFEEBREAK 15:30 – 16:00

**16:00 – 17:30: European FM Futures**

**Chair:**

Professor Dr. Tore I Haugen, Department of Design and  
Architectural Management, Dean, Faculty of Architecture and  
Fine Art, NTNU, Trondheim, Norway

**Participants:**

Julie Gannon, Dublin Institute of Technology, Ireland  
Dr. Antti Tuomela, Helsinki University of Technology, Finland  
Dr. Sezgin Kaya, Salford University, U.K.

**09:00 – 10:30: Developing FM Processes**

**Chair:**

Professor Andreas van Wagenberg,  
University of Wageningen, The Netherlands

**»Change Management within FM«**

Professor Dr. Alexander Redlein, Gregor Fleischmann  
IFM/Vienna University of Technology, Vienna, Austria

**»Process-oriented Development of an integrated Facility Managementsystem«**

Georg F. Wiesinger, University of Dortmund, Germany

**»Digital handover of data from building projects to building operation«**

Per Anker Jensen,  
Technical University of Denmark, Lyngby, Denmark

COFFEEBREAK 10:30 – 11:00

**11:00 – 12:30: Service Excellence in FM**

**Chair:**

Professor Jan Bröchner,  
Chalmers University of Technology, Sweden

**»The nature of inter-organizational relationships in FM services«**

Tero Lehtonen, CEM Facility Services Research,  
University of Technology, Helsinki, Finland

Tomi Ventovuori, JP Building Engineering Ltd, Espoo, Finland

**»Changing workplace service requirements of end-user organisations – case study at Finnish government agencies«**

Ilkka Miettinen,  
Helsinki University of Technology, Industrial Management, Finland

Dr. Antti Tuomela,

Senate Properties, Business Development Finland

**»Examination of life cycle costs as a basis for future Public-Private Partnership (PPP) projects focusing on school buildings.«**

Carolin Bahr, Uwe Pfründer, Prof. Dr. Kunibert Lennerts,  
Universität Karlsruhe (TH), Karlsruhe, Germany

LUNCHBREAK 12:30 – 14:00

**14:00 – 15:30: FM Markets**

**Chair:**

Professor Kari I. Levainen,  
Helsinki University of Technology, Finland

**»Tracking the flows of FM related knowledge in emerging markets – the case of Serbia«**

Mirjana Devetakovic, Milan Radojevic, Tatjana Kosic,  
The FM Group, Faculty of Architecture, University of Belgrade,  
Serbia

**»Aspect of relationships between corporate image and building structure in modernization of office buildings in Poland«**

Prof. Elzbieta Trocka-Leszczynska, Wacław Szarejko, Wrocław  
University of Technology, Faculty of Architecture, Poland

**»Economic Efficiency of Facility Management«**

Susanne Hauk, Prof. Dr. Alexander Redlein  
IFM/Vienna University of Technology, Vienna, Austria

COFFEEBREAK 15:30 – 16:00

**16:00 – 17:30: Postgraduate Workshop**

**Chair:**

Dr. Margaret M. Nelson,  
University of Bolton, Department of the Built Environment,  
Bolton, U.K.

**Keynote:**

Professor Dr. Alexander Redlein,  
IFM/Vienna University of Technology, Austria

**»In search of excellence in facilities maintenance services – a new model for assessing the quality and customersatisfaction«**

Nils Gersberg, Heidi Siekkinen,  
Helsinki University of Technology, Finland

subject to change without notice





**Mark Dixon**  
Regus Group

## Welcome Reception

Monday, 6 March 2006, 6 - 7:30 pm

### Maritim Hotel Frankfurt

Relax, mix and mingle with your fellow convention attendees at this sparkling water Welcome Reception

## Opening Session

Tuesday, 7 March 2006, 9 – 10 a.m.

Room: **Dimension**

Welcome of EuroFM, IFMA and GEFMA

### Opening Speech: Mark Dixon, Regus Group plc

#### Work, never the same again?

Changing work practices and their effect on corporate real estate. Mr. Dixon will discuss the fundamental changes in the way office workers are dramatically and rapidly changing their methods of working. Driven by knowledge, workers desire more flexible local or home based work environments, and corporate is beginning to see the provision of alternative workplaces as a key differentiator and human resource benefit in hiring and retaining the best talent. All facilitated by the rapid development of both distributed technology platforms and adoption of new management techniques that allow a distributed workforce to work and be seen to be working efficiently and productively.

## Get Together

Tuesday, 7 March 2006, 5:15 – 11:00 p.m.

### Messe Frankfurt, Foyer Hall 4.2

Who says you can't mix business with pleasure?

The FACILITY MANAGEMENT Get Together is a perfect opportunity for you to mingle with exhibitors in a social setting.

## Gala Dinner

Wednesday 8 March 2006, 7 p.m.

### Frankfurt »Römer«

Ticket required

Transportation is provided

The Gala Dinner is the fabulous finale of the European Facility Management Conference. This is the evening to take in the glamour and sophistication of the people around you in Frankfurt's town hall, the Römer. Since 600 years Frankfurt's Town Hall – the Römer – is one of Germany's well established row of houses.

With the Römer complex a number of national and international events are attached. This event is designed to bring attendees, speakers and committee Members together for an exquisite dining.

**Participation fee: 95,00 Euro**



**For up-dated information please have a look  
at [www.efmc2006.com](http://www.efmc2006.com)**

# Travel Information

## How to reach Frankfurt

### By car:

The A5 interstate via the Westkreuz Frankfurt interchange takes you directly to Messe Frankfurt. Follow the signposts »Messe Frankfurt« or »Messe«.

### By train:

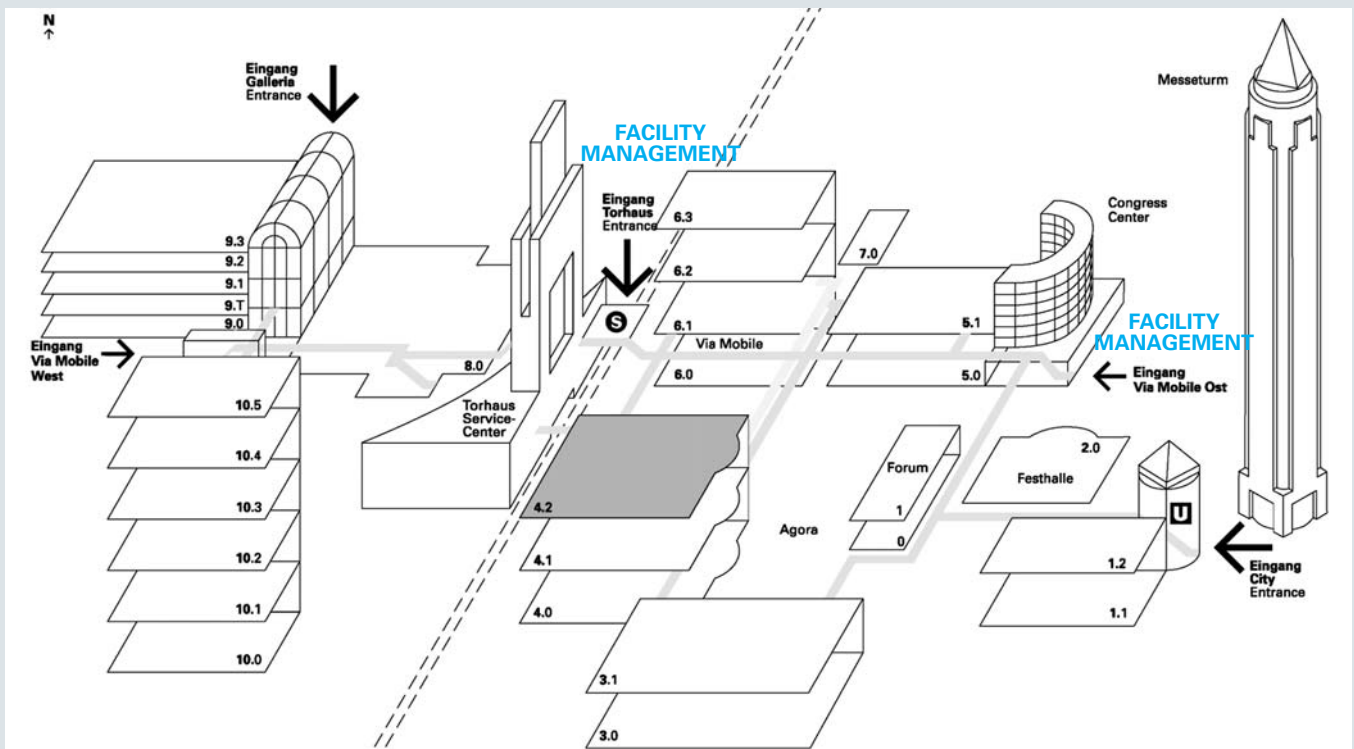
ICE, IC, and EC connections from all over Germany and Europe converge at Frankfurt Central Station. The subway station below the Central Station provides the most direct and fastest connection to the "Messe" stop by the Rhein-Main Public Transportation Authority (RMV) suburban (S-Bahn) and subway (U-Bahn) trains.

### From the Central station to the exhibition center in less than 5 minutes:

Suburban: S3/S4/S5/S6, »Messe« stop, Entrance »Torhaus«  
Subway: U4, »Festhalle/Messe« stop, Entrance »Via Mobile Ost«

### By plane:

When you arrive at Frankfurt Airport, you are only 15 km away from Messe Frankfurt. Frankfurt Airport has two terminals (1+2). Every eight minutes an S 8 or S 9 suburban train (direction Hanau) leaves the station below Terminal 1, stopping at the Central station (Hauptbahnhof). The journey takes approx. ten minutes. Upon arrival, follow the green »S« signs and turn left towards the underground station. From here it is only two stops on the S 3 (Bad Soden), S 4 (Kronberg), S 5 (Bad Homburg/Friedrichsdorf), or S 6 (Friedberg) to the »Messe« stop. The journey takes approx. three minutes.



## Hotel accommodation:

For hotel booking please get directly in contact with the hotel.

Key word: FM 2006

Headquarter:

**MARITIM Hotel Frankfurt**  
Theodor-Heuss-Allee 3  
60486 Frankfurt am Main  
Single room: 161,00 Euro  
Double room: 184,00 Euro

**Frankfurt Marriott Hotel**  
Hamburger Allee 2-10  
60486 Frankfurt am Main  
Single room: 178,00 Euro  
Double room: 201,00 Euro

**Steigenberger Hotel Frankfurt-City**  
Lange Straße 5-9  
60311 Frankfurt am Main  
Single room: 122,00 Euro  
Double room: 153,00 Euro

**InterCityHotel Frankfurt**  
Poststraße 8  
60329 Frankfurt am Main  
Single room: 110,00 Euro  
Double room: 123,00 Euro

**SAVOY Hotel Frankfurt**  
Wiesenhüttenstrasse 42  
60329 Frankfurt am Main  
Single room: 99,00 Euro  
Double room: 124,00 Euro

**Hotel Hübler**  
Große Rittergasse 91-93  
60594 Frankfurt am Main  
Single room: 60,00 Euro  
Double room: 95,00 Euro

For Travel and hotel information  
please have a look  
at [www.efmc2006.com](http://www.efmc2006.com)

## Registration Terms

Registrations are accepted online ([www.fm-exhibition.com](http://www.fm-exhibition.com) or [www.efmc2006.com](http://www.efmc2006.com)) or with the official registration form via mail or fax. Upon receipt of the registration participants will receive an invoice, serving as booking confirmation. Registrations after 24 February 2006 may not be confirmed on time but are obligatory as well. On-site registrations are possible. The additional on-site registration fee is 30,00 EUR per person. Cancellations will be accepted in written form only. If Mesago receives your cancellation until 17 February 2006 a processing fee of 74,00 EUR becomes due. After this date and if the participant does not attend, the full fee becomes due. In case a participant should not be able to attend, a substitute can be nominated. Beyond reimbursement of already paid participation fees additional claims will not be fulfilled. Program or speakers are subject to change and do not entitle to any claims. Participation without payment will not be allowed. Therefore, make sure that the organiser receives payments prior to the event. Please make use of your credit card for advance payment of participation fees. The following credit cards are accepted: Eurocard, MasterCard, American Express, Visa, Diners Club.

## Conference Fees:

Participation of the same person at::

	Booking until 17.02.2006	Booking from 18.02. – 06.03.2006
1 Conference day	590,00 EUR	650,00 EUR
Full Conference (incl. Research Symposium)	920,00 EUR	995,00 EUR
Gala Dinner	95,00 EUR	95,00 EUR

### Special rates Full Conference

University staff*	600,00 EUR
Students with service package*	250,00 EUR
Students without service package*	150,00 EUR

Members of IFMA, GEFMA and EuroFM will receive a discount of 10% to the conference fees (This discount is not available for the Special rates Full Conference)

	Booking until 7.02.2006	Booking from 18.02. – 06.03.2006
1 Day Research Symposium	300,00 EUR	320,00 EUR
2 Days Research Symposium	480,00 EUR	520,00 EUR

*all fees plus 16% VAT.*

\* University Staff and Students may only register for the full conference at special rates and must enclose a copy of their university ID-card

### Booking after 7 March 2006 on-site:

plus 30.00 EUR per participant

For registrations of five persons and more from one company please contact our conference department for special rates.

## Package:

Payment of fees entitles you to the following services:

### Conference:

Participation at the sessions booked incl. the Session of the Research Symposium, proceeding book (incl. CD-ROM), free admission to the exhibition, exhibition catalogue (incl. CD ROM), lunch, free coffee or soft drink, participation at the Opening Session and the Get Together Party on 7 March 2006.

### Research Symposium:

Participation at the sessions of the Research Symposium, proceeding book (incl. CD-ROM), free admission to the exhibition, exhibition catalogue (incl. CD ROM), lunch, free coffee or soft drink, participation at the Opening Session and the Get Together Party on 7 March 2006.

# Registration Form

Reply Fax ++49 711 61946-90 or online Registration at [www.efmc2006.com](http://www.efmc2006.com)

Please use a separate form for each participant!

I herewith register as follows (please tick)

Full Conference 7- 8 March 2006 (incl. Research Symposium)

1 Dayticket Tuesday, 7 March 2006

1 Dayticket Wednesday, 8 March 2006

2 Days Research Symposium 7- 8 March 2006

1 Day Research Symposium Tuesday, 7 March 2006

1 Day Research Symposium Wednesday, 8 March 2006

Special rates Full Conference (EFMC Conference incl. Research Symposium):

University Staff\*

Students\* without service package

Students\* with service package

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